



**American Dairy
Products Institute**



ANNUAL CONFERENCE

2018 Attendees - By Company Name

Company	Name		Title	ST	Country
101 Inc.	Cory	Peter	President	IN	
3A Business Consulting	Tage	Affertsholt	Partner		DENMARK
Abbott	Mitchell	Bowling	Director	IL	
Abbott	Randi	Muzumdar	Global Market Analyst	IL	
Abbott	Allison	Specht	Dairy Development Manager	OH	
Abbott Nutrition	Douglas	Smith	Sourcing Manager, Dairy Purchasing	OH	
ABN AMRO	Javier	Ramirez	Director	NY	
ABN AMRO Clearing Chicago	Jim	Matthews	Commodity Broker	IL	
ACSON Corporation	Richard	Freeland		AZ	
ADPI	Steve	Griffin	Director of Finance	IL	
ADPI	Beth	Holcomb	Director of Member Communications	IL	
ADPI	Veronique	Lagrange	Consultant	IL	
ADPI	Dan	Meyer	Director of Technical Services	IL	
ADPI	Carl	Roode	Director of Board Member Services	IL	
ADPI	Dave	Thomas	CEO	IL	
ADPI	Phil	Tong	Technology Consultant	IL	
ADPI Legend	Mark	Davis		MN	
ADPI Legend	William	Merrick III		NV	
Advance Milk Commodities	Don	Dortch	Director, Sales & Marketing	CA	
Advance Milk Commodities	Greg	Marty		CA	
Advance Milk Commodities	Leslie	Perkins	Operations	CA	
Advanced Process Technologies	Craig	Campbell	President	MN	
Advanced Process Technologies	Philip	Cunningham	Vice President: Sales	MN	
AgMotion Dairy	Steven	Peterson	Director	MN	
Agri-Dairy Products Inc.	Steve	Bronfield	President	NY	
Agri-Dairy Products Inc.	Ana Paula	DeLuca Almeida		NY	
Agri-Dairy Products Inc.	Frank	Reeves		NY	

Company	Name		Title	ST	Country
Agri-Mark Whey & Dairy Proteins	Peter	Gutierrez	Vice President - Global Ingredient Sales	WI	
Agri-Mark, Inc.	Matt	Mason	Director Product Strategy	VT	
Agri-Mark, Inc.	Jessie	Rogers	Category Manager	VT	
Agri-Mark, Inc.	Rich	Stammer	Senior Executive Vice President	MA	
Agri-Mark, Inc.	Scott	Werme	Manager/Member Services	MA	
Agropur	Vic	Grimm	National Sales Director	WI	
Agropur inc.	Doug	Simon	President - US Operations	WI	
Agropur Ingredients	Ruth	Aragon	Mexico Sales Manager		MEXICO
Agropur Ingredients	Nathalie	Bertalmio	Director, Finance & Operations	QC	CANADA
Agropur Ingredients	David	Curta	Vice President of Sales - Dairy Solutions	MN	
Agropur Ingredients	Chris	Deegan	Commodities Sales Manager	MN	
Agropur Ingredients	Trevor	Fleege		WI	
Agropur Ingredients	RJ	Hollnagel	Director of CoMan - Ingredients	WI	
Agropur Ingredients	Mike	Homewood	VP of Sales	WI	
Agropur Ingredients	Dan	LaMarche		WI	
Agropur Ingredients	Charles	Larivee	Account Manager, MEA & South Asia	QC	CANADA
Agropur Ingredients	Damione	Liddell	National Sales Manager	MN	
Agropur Ingredients	Jacobo	Lopez	Mexico Sales Manager		MEXICO
Agropur Ingredients	Ellen	Lusk	Account Manager - Ing. Distribution	WI	
Agropur Ingredients	George	MacPhee	Business Development Manager	NB	CANADA
Agropur Ingredients	Fred	Narbel	Vice President - Nutrition Solutions	GE	SWITZERLAND
Agropur Ingredients	Victor	Nicolau	Director, Business Development	QC	CANADA
Agropur Ingredients	Polly	Olson	VP Nutrition Solutions	MN	
Agropur Ingredients	Miguel	Ortiz	Account Manager, Latin America	QC	CANADA
Agropur Ingredients	Jeana	Peters	Category Specialist	WI	
Agropur Ingredients	Antoinette	Williams	National Sales Manager	MN	
Agropur Ingredients	Jose	Zlatar	Business Development Director	MN	
Agropur, inc.	Adiar	Pech		WI	
Alain Royer Dairy Group	Yves	Lavoie	Vice President International Business Development		QC
CANADA					
Alain Royer Dairy Group	Patrick	Lemieux	VP National Sales	QC	CANADA
Alain Royer Dairy Group	Gilles	Paradis	VP Business Development	QC	CANADA
Alamfoods Inc.	Julia	Zu	Director	BC	CANADA
Alfa Laval, Inc.	Joe	Landry		WI	
Alfa Laval, Inc.	Ian	Mapp		WI	
All American Dairy Products, Inc.	Christophe	Le Lan	CEO	PA	
All Star Purchasing	Joel	Bryant	Vice President of Purchasing	KY	
Allen Davis	Phil	Davis		IL	
ALS Marshfield	Hondo	Dammann	Client Services Field Technologist	WI	

Company	Name		Title	ST	Country
ALS Marshfield	Merritt	Walker	Technical Sales Representative	WI	
AME Nutritional Ingredients	Bill	Brickson	Director Sales & Marketing	OH	
American Agco Trading Co.	DJ	Johnson	Trading Department Manager	MN	
American Butter Institute	Tom	Balmer	Executive Director	VA	
American Butter Institute	Khadija	Gibson-White	Program Manager	VA	
American Butter Institute	Peter	Vitaliano	Economic Policy & Market Research	VA	
AMPI	Tom	Berry	Vice President of Quality Assurance	MN	
AMPI	Donn	Develder	Co - President & CEO	MN	
AMPI	Sheryl	Meshke	Co - President & CEO	MN	
AMPI	Marshall	Reece	Senior Vice President of Sales & Marketing	MN	
AMPI	Matt	Senske	Director of Sales - Butter, Cheese & QSR	MN	
AMPI	Lauri	Stark	Director of Sales - Bulk Commodities	MN	
AMPI	Bill	Swan	Division Manager - New Ulm Butter Plant	MN	
AMPI	Jason	Vavra	Vice President Supply Chain & Fluid Marketing	MN	
AMPI	Mike	Wolkow	Senior Vice President Operations	MN	
Anderson-Negele	Alex	Araujo		NY	
Anderson-Negele	Seth	Hanson		NY	
Anderson-Negele	Emmanuel	Lagman		NY	
Anutra Corporation	Steven	Musser		FL	
Anutra Corporation	Doug	Wainscott		KY	
Anutra Corporation	Nick	Wainscott		KY	
Arena Products, Inc.	Anthony	Arena	President	NY	
Arena Products, Inc.	Mike	Brunhuber	IBC Product Manager	NY	
Argosy International Inc.	Murray	Pastyr	Director	ON	CANADA
Arla Foods Ingredients	James	Anderson	RSM Health & Performance	NJ	
Arla Foods Ingredients	Luis	Cubel	Vice President - Commercial		DENMARK
Arla Foods Ingredients	Anne Louise	Friis	Business Development Manager		DENMARK
Arla Foods Ingredients	Peter	Houborg	Senior Manager		DENMARK
Arla Foods Ingredients	Anders	Jorgensen	Business Unit Director		DENMARK
Arla Foods Ingredients	Ulrik Bank	Pedersen			DENMARK
Atlantic Grain and Trade	Tony	Ness	Trader	MN	
Atlantic Grain and Trade	Tony	Reno	Partner	MN	
Atlantium Technologies Ltd.	Doug	Yedwabnick		CA	
Atlantium Technologies Ltd.	Marc	Scanlon		OH	
Aurora Organic Dairy	Sandra	Custer	Director, Market Dev	CO	
Ausfine Foods International Pty Ltd.	Chris	Scarlett	Managing Director	VIC	AUSTRALIA
Bank of America Merrill Lynch	Jeffrey	Ware	Senior Vice President	IL	
Bardo Custom Blending, Inc.	Shawn	Devitt	QC Director	WI	
Bardo Custom Blending, Inc.	Chad	Klipstein	Production/General Manager	WI	

Company	Name	Title	ST	Country
Bardo Custom Blending, Inc.	Doug	Weed	WI	
Barry Callebaut	Jake	Alsip	Ingredient Buyer	IL
Barry Callebaut	Kaitlin	Nolan	Sourcing Manager, Dairy	IL
Basic American Foods	Joey	Boukhira	Sourcing Manager	CA
Batory Foods	Sandra	Bonsangue	Product Manager	CA
Batory Foods	Luis	Hernandez Villalvazo	Product Manager Dairy & Animal Protein	CA
Batory Foods	Vanessa	Hodges	Sr. Product Manager	KS
Batory Foods	Scott	Marckini	Director	IL
Batory Foods	Rita	Ramirez	Product Specialist	IL
Baumer	Gregory	Saganich	Business Development Manager	IL
BelGioioso Cheese, Inc.	Francesca	Elfner		WI
Berkshire Dairy & Food Products	Scott	Craig		PA
Berkshire Dairy & Food Products	Paul	Dean	Account Manager	WI
Berkshire Dairy & Food Products	Clay	Gray	Account Manager	PA
Berkshire Dairy & Food Products	Terry	Klee	Director, Ingredient Sales	PA
Berkshire Dairy & Food Products	David	Lavin	Account Manager	PA
Berkshire Dairy & Food Products	Kris	McFarland	Director, Ingredient Sales	CA
Bertoli Homogenizers North America	Hani	Abdalmalek		MN
Bertoli Homogenizers North America	Rozette	Abdalmalek		MN
bioMerieux, Inc.	Justin	Cabrita	Business Development Manager	IL
bioMerieux, Inc.	Matthew	DeWitt		IL
bioMerieux, Inc.	Julie	Yang	Marketing Manager	IL
Blimling & Associates, Inc.	Katie	Burgess		WI
Blimling & Associates, Inc.	Tiffany	LaMendola		WI
Blimling & Associates, Inc.	Phil	Plourd	President	WI
Bluegrass Dairy & Food, Inc.	Hoyt	Huffman	CEO	KY
Bluegrass Dairy & Food, Inc.	Gary	Otterbach	Vice President, Sales & Marketing	FL
Bluegrass Dairy & Food, Inc.	John	Wilcha	Chairman	NJ
Bluegrass Dairy & Food, Inc.	Billy Joe	Williams		KY
Bluegrass Dairy & Food, Inc.	Kerry	Williams	Vice President	KY
Bluegrass Dairy & Food, Inc.	Kevin	Williams	Vice President	KY
Bluegrass Dairy & Food, Inc.	Kirk	Williams	Vice President	KY
BMO Harris	Betsy	Erdelyi	Managing Director	IL
Bongards' Creameries	Daryl	Larson	President/CEO	MN
Bongards' Creameries	Sheri	Nadeau	Sales Manager	MN
Bongards Premium Cheese	Scott	Tomes	Chief Revenue Officer	MN
Borden Dairy Company	Laura	Hill	Senior Manager - Dairy Analytics	TX
Borden Dairy Company	Michael	Rutherford	Finance Manager	TX
Bovina Mountain Consulting	David	Clark		FL

Company	Name	Title	ST	Country	
Breen Dairy Trading, Inc.	Mark	Breen	PA		
Breen Dairy Trading, Inc.	Mike	Breen	PA		
Brewster Cheese Company	Tom	Murphy	President	OH	
Brewster Cheese Company	Ken	Shook	Supply Chain Manager	OH	
Brightmark Energy	Bob	Powell	CEO & President	CA	
Brightmark Energy	Kip	Hensley	Business Manager	CA	
Bulk Buy USA	Brendon	Allen		MO	
Bulk Buy USA	Toney	Mueller	President	MO	
Bulk Lift International	Andrew	Dun	EVP Sales & Marketing	IL	
Burt Lewis Ingredients	Vince	Curtin	President	IL	
Burt Lewis, Inc.	Penny	Millard		IL	
Burt Lewis, Inc.	Marie	Rhodes		IL	
Burt Lewis, Inc.	Joe	Stark		IL	
C.B. Constantini Ltd.	Al	Constantini	President	BC	CANADA
Cacique Inc.	Tim	Snyder	COO	CA	
California Dairies, Inc.	Blake	Anderson	Sr. VP Business Development	CA	
California Dairies, Inc.	Nigel	Fernandes	Director - Product Development	CA	
California Dairies, Inc.	Kevin	Field	Director Sales & Business Development - Nutritional Powders	CA	
California Dairies, Inc.	Bradford	Jacobs	National Sales Manager Bulk/Industrial/Export	CA	
California Dairies, Inc.	Michael	Morrissey	Sr. Sales Manager	CA	
California Dairies, Inc.	Hector	Ochoa	VP of Powder Manufacturing	CA	
California Dairies, Inc.	David	Treiber	VP Bulk Industrial Export Sales	CA	
Caloris Engineering	Jim	Kent	Business Development Manager	MD	
Caloris Engineering	Craig	Leonescu		MD	
Caloris Engineering	Jim	Peterson	President & CEO	MD	
Caloris Engineering	Bruce	Skinner		MD	
Cargill Animal Nutrition	Rens	van Rooij	Global Lead Buyer, Dairy Products	GE	NETHERLANDS
Cargill Premix and Nutrition	Cody	Guyer	RMS Manager Associate	OH	
Cargill Toshoku	Claudia	Gaard	Commerical Director	NJ	
Carlyn Dairy Products, Inc.	Mark	McAuliffe		IL	
Carmichael Fisher	Ruben	Meyer	Head of Practice Food & Agribusiness	LO	UK
Carmichael Fisher	Annie	Noorani	Consultant Food & Agribusiness	CA	
Cayuga Milk Ingredients	Kevin	Ellis	CEO	NY	
Center for Dairy Research	Kimberlee	Burrington	Dairy Ingredient Applications Coordinator	WI	
Cereal Byproducts	Grant	Laszcwski	Director	MN	
Cereal Byproducts	Joe	Pesoli	Vice President	IL	
Ceres	Sara	Dorland	Mg. Partner	ID	
Ceres	David	Linney	Risk Management Analyst	ID	

Company	Name	Title	ST	Country
Challenge Dairy Products, Inc.	Irv	Holmes	CEO	CA
Challenge Dairy Products, Inc.	Levi	Newlin	Director of Food Ingredients	CA
Charles Stube Co. Inc.	John	Hart	Sales	PA
Charles Stube Co. Inc.	Kraig	Stube	President	NY
Cheese Market News	Susan	Quarne	Publisher	WI
Cheese Reporter	Dick	Groves	Publisher/Editor	WI
Chicago Dairy Corp.	John	Hoekstra		IL
Chicago Dairy Corp.	Reed	Hoekstra		IL
Chicago Dairy Corp.	Richard	Mollitor		IL
Chicago Dairy Corp.	Jim	Young		IL
Chicago Dairy Corp.	Wes	Young		IL
Chobani	Eric	Beck	Director - Dairy Procurement	ID
Chobani	Jennifer	Dubina	Dairy Specialist	NY
Chobani	Byron	Toledo	Sr. Research Scientist	ID
Chr. Hansen	Andy	Dederich	Key Account Manager	WI
City of Benson	Rob	Wolfington	City Manager	MN
Clofine Dairy & Food Products	Robert	Bernisky	Account Manager	NJ
Clofine Dairy & Food Products	Brad	Gonyeau	Account Manager	NJ
Clofine Dairy & Food Products	Andri	Kuswendra	Account Manager	NJ
Clofine Dairy & Food Products	Doug	Pieper	Director	IL
Clofine Dairy & Food Products	Fred	Smith	President & CEO	NJ
Clofine Dairy & Food Products	Robert	Smith	Risk Management/Trader	NJ
CME Group	Anne	Krema		IL
CME Group	Joanna	Litchfield		IL
CoBank	Ben	Laine	Sr. Economist	CO
Coina Group	Arturo	Jimenez Michel		JA MEXICO
Coina Group	Adriana	Ramos		JA MEXICO
Commercial Creamery Co.	Joseph	Davis	Purchasing Manager	WA
Commercial Creamery Co.	Michael	Gilmartin	President	WA
Commodity & Ingredient Hedging LLC	Justin	Freiberg	Dairy Risk Manager	IL
Commodity & Ingredient Hedging LLC	Scott	Gerig	Manager Business Development	IL
Compeer Financial	Craig	Nelson	Principal Credit Officer	MN
Complete Filtration Resources Inc.	John	Park		WI
Complete Filtration Resources Inc.	Travis	White		WI
Complete Filtration Resources Inc.	Jeff	Hofer	Vice President	WI
Corman Bag Company	Barry	Corman		MA
Corman Bag Company	Michael	Jones		MA
Cornell University	David	Barbano	Professor	NY
Cottingham & Butler	Michael	Schommer	Risk Management Consultant	MN

Company	Name	Title	ST	Country	
County Milk Products	Philip	Langslow	CHS	UK	
Coveris Americas	Alex	Chavez	IL		
Coveris Americas	Timothy	Kieny	VP Marketing	IL	
Coveris Americas	Michael	Sachau	Sales Director	IL	
Cream Ltd.	Marc	O'Connor	Business Development Director	AUK	NEW ZEALAND
Cream Ltd.	Kevin	O'Sullivan	CEO	AUK	NEW ZEALAND
Cremeria Santa Clara S.A.	Sergio	Lopez		SI	MEXICO
CROPP Cooperative/Organic Valley	Jennifer	Corbusier	Ingredient Sales Representative	WI	
CROPP Cooperative/Organic Valley	John	Marin	Global Ingredient Sales Manager	WI	
Cuddon Freeze Dry	Blair	Kibblewhite		MBH	NEW ZEALAND
Custom Fabricating & Repair, Inc.	Dane	Anderson		WI	
Custom Fabricating & Repair, Inc.	Jon	Hanson		WI	
Custom Fabricating & Repair, Inc.	Tim	Isenberg		WI	
Custom Fabricating & Repair, Inc.	Lars	Teigen		WI	
DairiConcepts, LP/DFA	Liz	Karre	Director, Ingredient Sales	MO	
DairiConcepts, LP/DFA	Tom	Kinder	Assistant Director, Strategic Sourcing	MO	
DairiConcepts, LP/DFA	Bill	Lange	EVP & COO	MO	
DairiConcepts, LP/DFA	Michael	Patyk	Senior Director Supply Chain	MO	
Dairy & Food Communications	Donna	Berry	Editor	IL	
Dairy & Food Market Analyst, Inc.	Matthew	Gould	Editor & Analyst	PA	
Dairy Advance Business Consulting	Michael	Culhane		WI	
Dairy Farmers of America	Joe	Brinker	Director, Sales & Marketing	KS	
Dairy Farmers of America	Joe	Burke	Area Manager	WI	
Dairy Farmers of America	Mona	Davis	Director, Customer Relations	OH	
Dairy Farmers of America	Tonya	Dawson	Sr. Export Service & Key Account	KS	
Dairy Farmers of America	Ed	Gallagher		KS	
Dairy Farmers of America	Vlad	Karpenko	VP Dairy Commodities	KS	
Dairy Farmers of America	Michael	Lichte	VP & GM, Dairy Powder Ingredients	KS	
Dairy Farmers of America	Dale	Mills Jr.	VP of Sales - Dairy Powders	PA	
Dairy Farmers of America	David	Moss	Director Specialty Protein Sales	TN	
Dairy Farmers of America	Gary	Nance	Director, Cream Marketing	KS	
Dairy Farmers of America	Kim	Parks	VP & GM, Cheese Ingredients	KS	
Dairy Farmers of America	Helena	Soedjak	Senior Director Food Safety Compliance	MO	
Dairy Farmers of America	Adam	Sonnenburg	Supervisor of Member Services CAC	WI	
Dairy Farmers of America	Matt	Steinke	Senior Marketing Analyst	KS	
Dairy Farmers of America	Ed	Tilley	Sr. VP & COO, Beverage & Dairy Foods Div	KS	
Dairy Farmers of America	John	Turcinov	VP Sales & Marketing - Mideast	OH	
Dairy Farmers of America	Dean	van Tuinen	Sales Director	CA	
Dairy Farmers of America	Ernest	Yates	VP Logistic	KS	

Company	Name		Title	ST	Country
Dairy Foods	Tom	Imbordino	Publisher	IL	
Dairy Foods	Amy	Vodraska		NJ	
Dairy Foods Magazine/BNP Media	Kathie	Canning	Editor & Chief	IL	
Dairy Global Assist, LLC	Dermot	Carey	President	AZ	
Dairy Institute of California	Rachel	Kaldor	Executive Director	CA	
Dairy Institute of California	William	Schiek	Economist	CA	
Dairy Management Inc.	Don	Schindler	Senior Vice President, Digital Innovations	IL	
Dairy Products Inc.	Dan	Beck	Vice President	MN	
Dairy Products Inc.	John	Farrell		MN	
Dairy Products Inc.	Elizabeth	Perez Atristain	International Sales Dir	MN	
Dairy Products Inc.	Dan	Trewin		MN	
Dairy West	Eric	Bastian	Vice President, Industry Relations	ID	
Dairy.com	Debi	Archer		TX	
Dairy.com	Jim	Boykin	Sales Manager	TX	
Dairy.com	Ben	Jeckel	Director, Dairy Consultancy & Intelligence	WI	
Dairy.com	Eric	Nelson	Director of Trading & Transportation	TX	
Dairy.com	Kathleen	Noble	Senior Economist & Research Specialist	WI	
DairyAmerica, Inc.	Dan	Block	CEO	CA	
DairyAmerica, Inc.	AJ	Cecconi	Sales Director	PA	
DairyAmerica, Inc.	Matt	Glasser		IL	
DairyAmerica, Inc.	Grant	Gondell	Risk Management Director	CA	
DairyAmerica, Inc.	Stephen	Gulley	Director, Latin America	CA	
DairyAmerica, Inc.	Todd	Wittlinger	Regional Sales Manager	AZ	
Dairyvative Technologies, LLC	Charles	Sizer	Founder	WI	
Daisy Brand	Brian	Barth	Senior Operations Manager	TX	
Daisy Brand	Chris	Heath	Purchasing Manager	TX	
Daisy Brand LLC	Chris	Blasé	Director of Operations	TX	
Dana Foods, Inc.	Gary	Fabel	Vice President	WI	
Dana Foods, Inc.	David	Prechel	President/CEO	WI	
Danone	Bradlee	Fox	Dairy Ingredients North America	NY	
DanoneWave	Greg	Tyng	Dairy Market Intelligence & Risk	NY	
Dantrade BV	Varvara	Bushman	Milk Analyst	NH	NETHERLANDS
Darigold, Inc.	Mark	Armon	Sales Manager	WA	
Darigold, Inc.	Kenneth	Bailey	Leader Economic Planning	WA	
Darigold, Inc.	Jeff	Colyar	Sales Director - Ingredients	WA	
Darigold, Inc.	Randy	Eronymous	Senior Director Strategy & Planning	WA	
Darigold, Inc.	Jared	Herschberger	Product Line GM	WA	
Darigold, Inc.	Mike	Ragsdale	Lead	WA	
Darigold, Inc.	Nathan	Vonk	Sales Manager	WA	

Company	Name		Title	ST	Country
Davisco	Jon	Davis		MN	
Dean Foods Company	Bruce	Matson	Sr. Director, Dairy Procurement	TX	
DF International Inc.	Alejandro	Sanchez	Purchasing Manager	CA	
Diamond V	Miles	Huffaker	Director, Corporate Affairs - Food Industry	MI	
DIC - Dairy Industry Consultants	Bjorn	Sorensen		WA	
Diversified Ingredients	Matthew	Collins		MO	
DJL Management & Sales	Dennis	Leary	Manager - Owner	CA	
DN2K	Wayne	Lambert		CO	
DN2K	Thomas	Spohn		CO	
DSM Food Specialties	Michele	McKinney	Senior Account Manager	IN	
DSM Food Specialties	Kees	Muijlwijk	Product Application Manager	ZH	NETHERLANDS
DuPont	Rilla	Borders	Senior Buyer, RMEP	IN	
Ecolab	John	Newkirk	AVP Corporate Accounts	CA	
Ecolab Inc.	Nachiket	Kale	Marketing Manager	MN	
Elanco	Dennis	Schaffler	Sr. Director- Market Access - Americas	IN	
Elite Sales & Marketing Inc.	Steve	Boeker	President/CEO	WI	
Ellsworth Cooperative Creamery	Paul	Bauer		WI	
ELS	Hilary	Sullivan		OH	
Emmi Roth	Ty	Brannen	Sr. VP Supply Chain & Operations	WI	
Enzyme Development Corporation	Christina	Barsa		NY	
Enzyme Development Corporation	Patrick	Chrisman		NY	
Eucolait	Jukka	Likitalo	Secretary General		BELGIUM
Eurofins	Ann	Gladwell		MN	
Eurofins	Kevin	Neil	National Sales Manager	MN	
European Energy Exchange AG	Sascha	Siegel	Head of Agricultural Commodities	SN	GERMANY
EWPA	Benedicte	Masure	Secretary General		BELGIUM
Extrutech Plastics	Chuck	Grozis		WI	
Far West Distributors	Bill	Jacoby		CA	
Far West Distributors	Tony	Peters		CA	
Far West Distributors	Mark	Silvas	Vice President	CA	
FayreFields Foods, USA	Scott	Fields	Managing Director	NC	
Ferrero Trading Luxembourg	Enrico	Scimone	Head of Global Milk Procurement		LUXEMBOURG
First Choice Ingredients, Inc.	James	Pekar	President	WI	
First District Association	Clint	Fall	President/CEO	MN	
First District Association	Glenn	Kaping	Director of Sales & Business Development	MN	
First District Association	Jim	Sommerfeld	Sales Director, Whey Products	MN	
Fonterra Cooperative Group	Tim	Roache	Milk Volume Manager	VIC	AUSTRALIA
Fonterra Cooperative Group	Bruce	Were	Global Key Account Manager	NH	NETHERLANDS
Fonterra USA, Inc.	Joe	Coote		IL	

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Fonterra USA, Inc.	Andrew	Lusby	Global Key Account Manager	AUK	NEW ZEALAND
Fonterra USA, Inc.	Patrick	Murphy	Account Manager	IL	
Fonterra USA, Inc.	Tim	Smith	Key Account Manager	IL	
Fonterra USA, Inc.	Veronica	Zurita	Account Manager	IL	
Fonterra USA, Inc.	Rita	Hill	Global Supply Chain Manager Medical Nutrition	IL	
FoodTec Canada Inc.	Brett	Robinson		ON	CANADA
FoodTec Canada Inc.	Edouard	Tanguay		ON	CANADA
FoodTec Canada Inc.	Jonathon	Tyers		ON	CANADA
Foremost Farms USA	Michael	Doyle	President & CEO	WI	
Foremost Farms USA	John	Haake	VP Innovation & Product	WI	
Foremost Farms USA	Laurie	Horn	Director of Sales & Marketing	WI	
Foremost Farms USA	Declan	Roche	VP of Ingredients	WI	
Foremost Farms USA	Mike	Rothwell	Operations Senior Director	WI	
Foremost Farms USA	Linda	Strachan	National Sales Manager - Ingredients	WI	
Foremost Farms USA	Heather	Kinsman		WI	
Foster Farms Dairy	Craig	Lindblom	Director of Commodities	CA	
Franklin Foods	Andrew	Phillips	Vice President Sales, Foodservice	PA	
FRC	Ben	Yang	Analyst	NY	
Freshagenda Pty Ltd	Vuko	Karov		VIC	
Freshagenda Pty Ltd	Steve	Spencer	Director	VIC	
FrieslandCampia Ingredients	Rudy	Dieperink	President & CEO	NJ	
FrieslandCampia Ingredients	Sarah	Staley		NJ	
FrieslandCampia Ingredients	Joost	van de Rakt	Managing Director, DMV	UT	NETHERLANDS
Fuel Transport	Kevin	Kirby	North American Business Development	IL	
G&R Foods	Daniel	Mielke	Vice President	WI	
Galloway Company	Tim	Galloway	CEO	WI	
Galloway Company	Michael	Hasler		WI	
Gavilon, LLC	Matt	Corum	Dairy Products Merchandiser	NE	
Gavilon, LLC	Josh	Pruss	Director	NE	
Gavilon, LLC	Lisa	Tronchetti	Senior Merchandiser	NE	
Gavilon, LLC	Gary	Ehlebracht	Dairy Products	NE	
Gay Lea Foods Limited	Darlene	Dessureault	Director, Dairy Markets	ON	CANADA
GEA North America	Nathan	Allen	Director of Sales	WI	
GEA North America	Bruce	Blanchard	Director, Dairy Separations	IL	
GEA North America	Mike	Bowers	Vice President	WI	
GEA North America	Mark	Braun	Product Manager	WI	
GEA North America	Stephen	Durant	Regional Sales Manager	WI	
GEA North America	Yves-Martial	Girod		QC	CANADA
GEA North America	Carrie	O'Neal	Application Manager	WI	

Company	Name	Title	ST	Country
GEA North America	John	Schneider	Regional Sales Manager	WI
GEA North America	Hector	Tamayo		ME
GEA North America	Wim	Wilcke	Regional Sales Manager Dairy	WI
GEA Westfalia Separator	Scott	Tepas	Market Manager	IL
Gelpac Packaging	Mark	Haley		QC CANADA
General Mills	Zachary	Schuman	Dairy Buyer	MN
Gerber California	Saul	Rosenberg	CEO	CA
Gibby Group	Paul	Jeffries	CEO	ID
Gibby Group	Monte	Quast	General Manager	ID
Gibby Group	Kevin	Schroeder	Sales Manager	ID
GIRA	Remi	Valencot	Senior Consultant	AU FRANCE
Givaudan	Roland	Buchwalder	Head of Global Dairy Procurement	ZH SWITZERLAND
Givaudan Flavors Corp.	Nancy	Fulmer	Procurement Manager	OH
Glanbia	John	Dardis	SVP Sustainability & US Corp Affairs	IL
Glanbia	Darren	Barcoe	Commercial Manager Food Markets	KIK IRELAND
Glanbia Nutritionals	Wilf	Costello	CCO, Cheese	ID
Glanbia Nutritionals	Gerald	Cullen	Procurement Grains & Proteins	WI
Glanbia Nutritionals	Russ	DeKruyf	Director Milk Procurement	ID
Glanbia Nutritionals	Matthew	Healy	Sales Director	ID
Glanbia Nutritionals	Hans	Kranenburg	Procurement Proteins & Grains	WI
Glanbia Nutritionals	Barney	Krueger	SVP Quality & Food Safety Fellow	ID
Glanbia Nutritionals	Kryss	Miller		
Glanbia Nutritionals	Stacey	Nikolay	Dairy Ingredients Analysis Manager	WI
Glanbia Nutritionals	Jerry	O'Dea	Executive VP & COO	WI
Glanbia Nutritionals	Shane	Power	Sr. Director Commercial Strategy & Sales Ops, GN Commercial Strategy	IL
Glanbia Nutritionals	Billie	Tessendorf	Senior Director, Product Management	IA
Glanbia Nutritionals	Angela	Walter	Sr. Product Manager Lactoferrin	WI
Glanbia Performance Nutrition	Kent	Cunningham	VP Marketing - New Ventures & Innovations	IL
Global Dairy Network	Don	Learmonth	Executive Director	PA
Global Dairy Network	Wayne	Underkoffler	Sales Director	PA
Global Dairy Platform	Cindy	Schweitzer	Technical Director	IL
Global Dairy Trade	Michael	Nolan	General Manager Operations	AUK NEW ZEALAND
Grande Custom Ingredients Group	Jerry	Paltzer		WI
Grande Custom Ingredients Group	Steve	Spaeth	Sales Manager Whey Protein & Lactose	WI
Grassland Dairy Products	Goedhart	Westers	V.P. Business Development	WI
Gray Construction	Greg	Janzow	Partner Dairy & Beverage	KY
Great Lakes Cheese Co., Inc.	Tom	Eastham	Director of Operations	NY
Great Lakes Cheese Co., Inc.	Kurt	Epprecht		OH

Company	Name		Title	ST	Country
Great Lakes Cheese Co., Inc.	Craig	Filkouski	VP of Operations	OH	
Great Lakes Cheese Co., Inc.	John	Jennings	Plant Manager	NY	
Great Lakes Cheese Co., Inc.	El	Khattary	VP of Sales & Marketing	OH	
Great Lakes Cheese Co., Inc.	Nathan	Pistner	Assistant Plant Manager	NY	
Great Lakes Cheese Co., Inc.	John	Sleggs	Sales Manager	NY	
Great Lakes Cheese Seymour, Inc.	Rob	Richter	Plant Manager	WI	
Great Lakes Milk Products, Inc.	Josh	Jenkins	Acct. Mgr	IL	
Great Lakes Milk Products, Inc.	Frank	O'Toole	President	IL	
Great Lakes Milk Products, Inc.	Charlie	Randall		IL	
Greenfields Ireland	Roger	O'Neill		ANT	UK
Grober Nutrition	Jeremy	Brubacher	Supply Chain Specialist	ON	CANADA
GWS Food Industry Consulting	Geoffrey	Smithers	Founder & President	VIC	AUSTRALIA
Haden & Custance	Natalie	Bianchi		WI	
HB Trading LLC	Harry	Brons	Owner	PA	
HB Trading LLC	Arie	Van Eck	Trader	PA	
Herbein + Company	Josh	Pollet	Partner	PA	
Herbein + Company	David	Stonesifer	Partner	PA	
High Desert Milk	Randy	Robinson	CEO	ID	
HighGround Dairy	Austin	Benthem	Vice President	IL	
HighGround Dairy	Lucas	Fuess	Director of Dairy Market Intelligence	IL	
HighGround Dairy	Eric	Meyer	President	IL	
Hilmar Cheese Company	James	De Jong		CA	
Hilmar Cheese Company	Rylen	Dickey	Sales Manager	CA	
Hilmar Cheese Company	Daniel	Duran	International Sales Manager	CA	
Hilmar Ingredients	George	Butterfield		CA	
Hilmar Ingredients	Holly	Daniels	Regional Sales Manager	CA	
Hilmar Ingredients	Derek	DeGroot	Dairy Procurement Manager	CA	
Hilmar Ingredients	Grace	Harris	Director Apps/Bus. Dev	CA	
Hilmar Ingredients	Ingrid	Montgomery	Application Scientist	CA	
Hilmar Ingredients	Tony	Pallios	Vice President/GM	CA	
Hilmar Ingredients	Mark	Petersen	Sales Manager - Protein	CA	
Hilmar Ingredients	Jim	Shriver	International Sales Manager	CA	
Hilmar Ingredients	Amber	Taylor	Regional Sales Manager, Central Region	CA	
Hilmar Ingredients	Kevin	Vogt	CFO	CA	
Hilmar Ingredients	Caitlin	Wickstrom	Sales Coordinator	CA	
Hilmar Ingredients	Chao	Wu		CA	
Honle UV America, Inc.	Max	Sanders		MA	
Hood Packaging Corp.	Keith	Cox	Regional Sales Manager	AB	CANADA
Hood Packaging Corp.	Danny	Heon	Sales Manager	QC	CANADA

Company	Name	Title	ST	Country	
Hood Packaging Corp.	Tom	Johnson	Account Executive	UT	
Hoogwegt U.S, Inc.	Tom	Brooker		IL	
Hoogwegt U.S, Inc.	Fabiana	Correa		IL	
Hoogwegt U.S, Inc.	Steve	Doyle		IL	
Hoogwegt U.S, Inc.	Dalyn	Dye		IL	
Hoogwegt U.S, Inc.	Dave	Kyes		IL	
Hoogwegt U.S, Inc.	Nick	Reding		IL	
Hoogwegt U.S, Inc.	Andrew	Sullivan	Export & Product Manager	IL	
Hoogwest U.S. Inc.	Jeremy	Fisher		IL	
Hoogwest U.S. Inc.	Sam	Lauderdale		IL	
Hoogwest U.S. Inc.	Ian	Miller	Whey Products Manager	IL	
Hoogwest U.S. Inc.	Andy	Powers		IL	
Hoogwest U.S. Inc.	Leah	Suellentrop		IL	
Hoogwest U.S. Inc.	Josh	White		IL	
HP Hood	James	Gouin		MA	
HP Hood	Jennifer	Turgeon		MA	
Hunter, Walton & Co., Inc.	Gary	Behie	Sales Manager	NJ	
Hunter, Walton & Co., Inc.	Glenn	Grimshaw, Sr.	President	NJ	
Hydrite Chemical Co.	Tom	Curtis		WI	
Hydrite Chemical Co.	Felicity	Plansky	Membrane Program Manager	WI	
Hydrite Chemical Co.	Reda	Yacoub	Sr. Corporate Technical Sales Manager	WI	
Hydrite Chemical Co.	James	Mahmoudi	Regional Director	WI	
Idaho Milk Products	Corinne	Barry	Sales Manager	ID	
Idaho Milk Products	Tim	Harried	Senior Technical Sales	ID	
Idaho Milk Products	Daragh	Maccabee	CEO	ID	
Idaho Milk Products	Tara	Russell	Vice President of Marketing & Sales	ID	
Idaho Milk Products	Melissa	Savary	Lead Logistic Specialist	ID	
IMA Dairy & Food USA	Michele	Carcuro	Product Manager	CA	
IMA Dairy & Food USA	Jerry	Watkins	Area Sales Manager	MA	
Independent Dairy Commodities, Inc.	Jim	McKiniry	President	PA	
Independent Dairy Commodities, Inc.	JD	Rhinehart	VP	PA	
Ingredia Inc.	Tammy	Keiser	Director, Sales & Marketing	OH	
Ingredients Group	Eric	Golding	Director of International Sales	QC	CANADA
Ingredients Group	David	Lee	Senior Sales Manager	WI	
Interfood, Inc.	Derik	Robinson	Commercial Director	FL	
International Dairy Foods Association	Heather	Soubra	Chief of Staff	DC	
International Ingredient Corporation	Richard	Bradfield	General Manager	MO	
International Ingredient Corporation	David	Gerfen	VP of Cocoa, Dairy & Dry Blends	MO	
International Ingredient Corporation	Kevin	Halpin	V.P. Sales & Marketing	MO	

Company	Name		Title	ST	Country
Interra International	Bill	Green		NC	
Interra International	Tracy	Saunders	Vice President Dairy Sales	NC	
INTL FCStone	Nick	Buyse	Risk Management Consultant	ID	
INTL FCStone	Robert	Chesler	Vice President Foods Division	IL	
INTL FCStone	Nate	Donnay	Director - Dairy Market Insight	IL	
INTL FCStone	Kyle	Schrad		IL	
Ivarson Inc.	Archie	Gingter		WI	
Ivarson Inc.	Josh	Vogt		WI	
Ivarson Inc.	Jim	Wycklendt		WI	
J E Sullivan Enterprise	Jim	Sullivan	Consultant	NC	
James Farrell & Co.	Angela	Kimball	Supply Chain Director	WA	
James Farrell & Co.	Katie	Quinn	Technical Sales Director	WA	
James Farrell & Co.	Enrique	Romo	Director	WA	
James Farrell & Co.	Steve	Singer	Director of International Sales	WA	
James Farrell & Co.	Jeff	Vandel	President & CEO	WA	
JBS United Inc.	Jim	Ockenfels	Director, Dairy Ingredient Purchasing	IN	
Jichasa, LLC	Jorge	Lopez	CEO	TX	
JM Swank	Heather	Kuntz	Category Manager	IA	
Johnson Farms	Mike	Johnson	President	IA	
Joseph Gallo Farms	Mark	Dahlstrom	Director of Business Development	CA	
Joseph Gallo Farms	Musa	Mustafa	VP - Finance	CA	
JP Morgan	Lauren	Pombar	Executive Director	NY	
JP Morgan Chase	Kyle	Weaver	Executive Director	TX	
KDY International Inc.	Yangfeng	Gao		TX	
KDY International Inc.	Jacqueline	Shao		TX	
Keller & Heckman LLP	Richard	Mann	ADPI Washington Counsel	DC	
Keller Technologies, Inc.	Kent	Keller	President	MN	
Keller Technologies, Inc.	Stephen	McCullough		WI	
Kellogg	Karen	Allread	Category Manager	MI	
Kellogg	Amber	Bonnell	Procurement Operations	MI	
Kerry	Richard	Boehme	RD Manager	WI	
Kerry	Michele	Fite	President of Dairy & Culinary	WI	
Kerry	Ron	Kremer	Consultant	WI	
Kerry	Craig	Newman	Key Account Manager	WI	
Kerry	Steven	Steele	Regional Category Director - Dairy	WI	
Kerry Ingredients	Marc	Healy	Commercial Director	COR	IRELAND
Kerry Ingredients	Claire	Chauvet	Global Sales Manager	COR	IRELAND
Kincannon & Reed	Gary	Weihs	Managing Partner	IA	
Kincannon & Reed	Ed	Yuhas	Managing Director	OH	

Company	Name		Title	ST	Country
Koch Membrane Systems, Inc.	Scott	Brown	North American Dairy Sales Manager	MA	
Koch Membrane Systems, Inc.	Joshua	Paul	North America Director of Sales	MA	
Koch Membrane Systems, Inc.	Phil	Sorrentino	Product Manager - Dairy	MA	
Kraft Heinz Company	Dan	Stauffer	Commodity Risk Manager	IL	
Kroger	Mike	Brown	Director, Dairy Supply Chain	OH	
Kroger	Kyle	Powell	Sourcing Manager	OH	
Lactalis Ingredients	Philip	Campion	Commercial Director	NY	
Lactalis Ingredients	Yann	Connan	Vice President of Sales	NY	
Lactalis Ingredients	Victoire	Visseaux	Technical Sales Manager	NY	
Lacto USA Inc.	Hirohito	Kawaguchi	President, CEO	CA	
Lacto USA Inc.	Masaki	Sato	GM	CA	
Land O' Lakes, Inc.	Bryan	Anderson	Sales Manager	MN	
Land O' Lakes, Inc.	Mindy	Berrey	Director Business Operations	MN	
Land O' Lakes, Inc.	Matthew	Fanta	Vice President	MN	
Land O' Lakes, Inc.	Catherine	Fox	Dairy Foods Marketing Director	MN	
Land O' Lakes, Inc.	Jack	Hoops	Sales	NJ	
Land O' Lakes, Inc.	Dinorah	Laabs	International Sales Manager	MN	
Land O' Lakes, Inc.	Aquiles	Mendoza	Dairy Merchandiser	MN	
Land O' Lakes, Inc.	Carl	Norden	Manager, Risk & Sourcing	MN	
Land O' Lakes, Inc.	Hasmukh	Patel		MN	
Land O' Lakes, Inc.	Corrie	Preston	Purchasing Manager	MN	
Land O' Lakes, Inc.	Chris	Roberts	EVP/COO	MN	
Land O' Lakes, Inc.	Ryan	Stalker	Marketing Manager	MN	
Land O' Lakes, Inc.	Bruce	Wegmueller	Butterfat Procurement & Commodity Sales Manager	MN	
Land O' Lakes, Inc.	Jesse	Westlund	Dairy Merchandiser	MN	
Larsen's Creamery	Alexis	Gianopoulos	Purchasing	OR	
Larsen's Creamery	Tom	Hughes	GM	OR	
Lassonde Specialties Inc.	David	Lussier	Purchasing Director	QC	CANADA
Lawleys Inc.	Casey	Lawley	CEO	CA	
Lead USA Global Group	Amy	Lin	CEO	CA	
Lee Blakely Consulting	Lee	Blakely		CA	
Leprino Foods Company	Ronald	Bellendir	Sr. Cream Sales Analyst	CO	
Leprino Foods Company	Melissa	Bischoff	Associate Director, Raw Dairy Ingredient Sales	CO	
Leprino Foods Company	Elizabeth	Collier	Sales Manager - Commercial Ingredients	CO	
Leprino Foods Company	Mike	Cureton	VP, Quality Assurance	CO	
Leprino Foods Company	Sam	Dichter	Nutrition Supervisor	CO	
Leprino Foods Company	Adeel	Khan	Engineer	CO	
Leprino Foods Company	Brad	Maier	Senior Director, Nutrition R & D	CO	

Company	Name	Title	ST	Country
Leprino Foods Company	B.T.	Nauslar	VP, Business Development	CO
Leprino Foods Company	Charles	Perkins	Engineer	CO
Leprino Foods Company	Kevin	Quinn	Director of Nutrition	CO
Leprino Foods Company	Kyle	Stachowiak	Engineer	CO
Leprino Foods Company	Jim	Taniwaki	Commercial Ingredients Innovation, Sr Sales Manager	CO
Leprino Foods Company	Sue	Taylor	VP, Dairy Economics & Policy	CO
Leprino Foods Company	Miguel	Ramirez	Assoc. Director Economics & Policy	CO
LoAnn Enterprises	Paul	Knox	President	CO
Lone Star Milk Producers	James	Baird	President	TX
Lone Star Milk Producers	Sonia	Fabian	Chief Operating Officer	TX
Louis Dreyfus Company	Marcus	Angwin	Senior Trader	TN
Louis Dreyfus Company	Jean-Marc	Foucher		GE SWITZERLAND
Louis Dreyfus Company	Matthew	Schaal	Dairy Trader	TN
Louis Dreyfus Company	Don	Street	Region Manager - North America	TN
Louis Dreyfus Company	Olaf	ter Bille	Global Head Derivatives & Research	GE SWITZERLAND
Louis Dreyfus Company Mexico	Mariana	Lezama Cruzvillasante	Dairy Trader	QR MEXICO
Macquarie Bank	Lauren	Jia	Managing Director	NY
Magic Valley Quality Milk	Alan	Stutzman	CEO	ID
Maple Island, Inc.	Randy	Biebl	Director of Operations	MN
Maple Island, Inc.	Dave	Doebler	Sales & Marketing Manager	MN
Marcho Farms, Inc.	Sonia	Arnold	Nutrition & QC Manager	PA
Marcho Farms, Inc.	Adnan	Aydin	Director Research & Nutrition	PA
Marriott Walker Corporation	Lisa	Bolender		MI
Marriott Walker Corporation	Tom	Opalewski		MI
Marriott Walker Corporation	Win	Walker	President	MI
Marron Foods	Dan	Pearson		NY
Marron Foods	Matthew	Pearson		NY
Marron Foods	Ryan	Pearson		NY
Marron Foods	Rolf	Rogers		NY
Marron Foods	Kyle	Thomas		NY
Marron Foods	Michael	Thomas		NY
Mars Wrigley Confectionery	Rachel	Thompson	Senior Strategy Sourcing Manager - Dairy	VA
Masters Gallery Foods	Tom	Cain	Director of Industrial Sales/Inventory Planning	WI
Masters Gallery Foods	Dennis	Kasuboski	VP Industrial Sales	WI
Masters Gallery Foods	Andy	Pfister	VP Procurement/Risk Management	WI
Masters Gallery Foods	Brad	Wackett	Director of Ingredient Sales	WI
Masters Gallery Foods	Vance	Watson	Director of Business Development	WI
MB Financial Bank, N.A.	Alex	Garvin	Commercial Banking Officer	IL

Company	Name		Title	ST	Country
MCT Dairies, Inc.	Peter	Levitan	Director of Trading Operations	NJ	
MCT Dairies, Inc.	Kenneth	Meyers	CEO	NJ	
MD & VA Milk Producers	Mike	Curtis	VP	VA	
MD & VA Milk Producers	Mike	John	COO	VA	
MD & VA Milk Producers	Brian	Linney	COO	VA	
Mead & Hunt	Nicole	Bourgeois	Food & Beverage Marketing Coordinator	WI	
Mead & Hunt	Jamie	Horton	Food & Beverage Market Leader	MO	
Mead & Hunt	Greg	Marconnet	Food & Beverage Business Leader	WI	
Mead Johnson/RB	Steven	Braun	SVP, R&D Health	IN	
MEGA a.s.	Pavel	Rohanek	Global Sales Director		LICZECH REPUBLIC
MEGGLE USA, Inc.	Ken	Seufert	Managing Director, North America	NY	
Melkweg Holland B.V.	Wido	van Dijk		GE	NETHERLANDS
Membrane Process & Controls	Dan	O'Shea	Consultant	WI	
Membrane Process & Controls	Joel	Stencil		WI	
Mercaris	Kellee	James	CEO	MD	
Mercator, Inc.	Theresa	Hammond	Executive Vice President	NJ	
Mercator, Inc.	Mustafa	Kemal	President	NJ	
Mercator, Inc.	Shiori	Yamaki	Director	NJ	
Mercator, Inc.	Shunji	Yoneda	Commercial Director	NJ	
MGL mbH	Florian	Kassler	EVP	BY	GERMANY
MGM Marketing, Inc.	Kyle	Parker	Marketing	KS	
Michigan Milk Producers Assn.	Josep	Barenys	CFO	MI	
Michigan Milk Producers Assn.	Aaron	Beak	Director, Hedging & Business Development	MI	
Michigan Milk Producers Assn.	Kim	Detrick	Associate Sales Manager	MI	
Michigan Milk Producers Assn.	Joe	Diglio	General Manager	MI	
Michigan Milk Producers Assn.	Jim	Feeney	Sr. Director of Sales	MI	
Michigan Milk Producers Assn.	Nick	Pierscinski	Associate Sales Manager	MI	
Michigan Milk Producers Assn.	Taylor	Smith	Dairy Ingredients Sales Coordinator	MI	
MICRODYN-NADIR US, Inc.	David	Dickerson		CA	
MICRODYN-NADIR US, Inc.	Rich	Pankau		CA	
Midwest Dairy	Nancy	Huls	Vice President, Research & Innovation	MN	
Midwest Dairy	Lucas	Lentsch	CEO	MN	
MILEI GmbH	Stuart	Bruder	Key Account Manager	BW	GERMANY
MILEI GmbH	Schirin	Kallenborn	Head of Sales & Marketing	BW	GERMANY
Milk Specialties Global	Tom	Benson	Exec. VP	MN	
Milk Specialties Global	Gavin	Gates	Dairy Market Analyst	MN	
Milk Specialties Global	Michael	Hiron	VP of Sales HN	MN	
Milk Specialties Global	David	Lenzmeier	CEO	MN	
Milk Specialties Global	Shane	Reynolds	Dir. Dairy Merchandising	MN	

Company	Name		Title	ST	Country
Milk Specialties Global	April	Su	R & D Specialist	MN	
Milk Specialties Global	Neil	Reierson	Director of Finance	MN	
Minnesota DEED	Lisa	Hughes	Business Development Manager	MN	
Mitsubishi International Corp.	Clifford	Ng	Manager	CA	
Mitsubishi International Corp.	Takaaki	Uehara	Manager	CA	
Mitsui & Co. (USA)	Subrina	Hamasaki	Director of Marketing	CA	
MPD Dairy Products	John	Forbes	Manager of Knowledge	NSW	AUSTRALIA
MSS	Jeff	Anderson		WI	
MSS	Troy	Oleson		WI	
MSS	Gregory	Pesko	President & CEO	WI	
Muller Milk & Ingredients	Sean	Whitfield		SAL	UK
Mullins Whey	Matt	Mullins		WI	
Muscoda Protein Products	Scott	Meister		WI	
MVTL Laboratories, Inc.	LeeAnn	Hammernik		MN	
Narasimmon Consulting LLC	Raj	Narasimmon	President	IL	
National Dairy Council	Rohit	Kapoor	VP - Product Research	IL	
National Dairy Council	Bill	Graves	Senior Vice President	IL	
National Milk Producers Federation	Beth	Briczinski	Vice President Dairy Food & Nutrition	VA	
National Milk Producers Federation	Chris	Galen	Senior Vice President, Communications	VA	
National Milk Producers Federation	Emily	Meredith	Chief of Staff	VA	
National Milk Producers Federation	Jim	Mulhern	President & CEO	VA	
Nelson-Jameson, Inc.	James	Banks	Sales	WI	
Nelson-Jameson, Inc.	Jerome	Lippert	President	WI	
Neogen	Charles	Sybesma		MI	
Nigeria Stored Production Research Institute	Funke Atinuke	Bright		KW	NIGERIA
Nissei Kyoeki Co., Ltd.	Yuta	Nojima	Sales	TKY	JAPAN
Nissei Kyoeki Co., Ltd.	Shun	Tamura	Sales	TKY	JAPAN
North Carolina State University	Brandon	Carter		NC	
North Central Companies	Brett	Abrahamson		MN	
North Central Companies	Cole	Konrad		MN	
North Central Companies	Logan	Rogers		MN	
North Central Companies	Adam	Sheveland	Sales Manager	MN	
North Central Companies	Greg	Zilverberg	Vice President	MN	
North Central Companies	Davis	LaMarche		MN	
NorthWoods Group Ltd.	Justin	Kapsen	President	MN	
NorthWoods Group Ltd.	Gary	McCartan	Account Manager	MN	
Novasep LLC	John	Bhatt	Bio Industry Sales Director	PA	
Numidia Inc.	Jonathan	Aclin	Derivatives Trading Manager	TX	
Numidia Inc.	Daniel	Bender	Commercial Manager	TX	

Company	Name		Title	ST	Country
Numidia Inc.	Tom	Driessen	Commerical Director	TX	
Nutracom Mexico SA DE CV	Antonio	Villarreal-Cavazos	General Director	QT	MEXICO
Nygaard Consulting LLC	Michael	Nygaard	Principal	WA	
NZMP/Fonterra USA	Rachel	Marshall	Key Account Manager	IL	
NZX	Susan	Kilsby		WGN	NEW ZEALAND
N-Zyme Specialist LLC	Jim	Crawford	President	NC	
O-AT-KA Milk Products Coop., Inc.	Craig	Alexander	VP Dairy Ingredients & Regulatory Affairs	NY	
O-AT-KA Milk Products Coop., Inc.	Michael	Fuchs	Chief Financial Officer	NY	
O-AT-KA Milk Products Coop., Inc.	Daniel	Plinski	Vice President, Manufacturing	NY	
O-AT-KA Milk Products Coop., Inc.	William	Schreiber	Chief Executive Officer	NY	
Olam Americas	Filiberto	Heras	Dairy Trader	CA	
Olam Americas	Nese	Erbil	General Manager		SINGAPORE
Organic West Milk, Inc.	Glenn	Wallace		CA	
Ornua Cooperative Ltd.	Cait	Mennis	Sales Manager	DUB	IRELAND
Orora Packaging Solutions	Ben	Faulmann	Business Development Manager	VIC	AUSTRALIA
Orora Packaging Solutions	Greg	Aldous	General Manager - Bag Solutions	VIC	AUSTRALIA
Orora Packaging Solutions	Steve	Pittler	Director - Strategic Accounts	IN	AUSTRALIA
Osage Food Products	Bill	Dickinson	President	MO	
P.L. Gaetano Transportation Inc.	Balvinder Karnail Singh		Vice President	NY	
Paras Dairy LLC	Glenn	Motsinger	General Manager	IL	
Parmalat Canada	Aamir	Asgarali	Sales Development Manager	ON	CANADA
Parmalat Canada	Janice	Cox	V.P. Ingredients & Export	ON	CANADA
Parmalat Canada	Ignacio	Dirube	Sales Development Manager	ON	CANADA
Parmalat Canada	Dan	Julien	National Sales Manager	QC	CANADA
Parmalat Canada	Joe	Yun	Technical Director	ON	CANADA
Paz Ingredients, Inc.	Mark	Paz	Founder/President	CA	
Pentair	Neil	O'Connor	Midwest Regional Sales Manager	WI	
Perrigo	Eamon	Doherty	Global Sourcing Manager	DUB	IRELAND
Philpot Dairy Products	Claude	Bilbao	Head of Philpot Dairy Products	ESS	UNITED
KINGDOM					
Powder-Solutions Group	Sam	Brandt		MN	
Powder-Solutions Group	Mike	Salvador		MN	
Prairie Farms Dairy, Inc.	Chris	Hoeger	President	IA	
Prairie Farms Dairy, Inc.	Gary	Lee		IL	
Prairie Farms Dairy, Inc.	Kelly	Panther	Sales Manager Ingredient & Export	IA	
Prairie Farms Dairy, Inc.	Katie	Sachtleben		IL	
Premier Tech Chronos	Yan	Gagne		QC	CANADA
Premier Tech Chronos	Dominique	Salvail		QC	CANADA
Process Systems Consulting, Inc.	Bruce	Floyd	President	IA	

Company	Name		Title	ST	Country
ProLeiT Corp.	Jag	Singh	Sr. Project Engineer	IL	
ProLeiT Corp.	Thomas	Scheller		IL	
Proliant Dairy Ingredients	Daniel	Landero	Latin America Sales Manager	IA	
Proliant Dairy Ingredients	Linda	Myhr	Sales	IA	
Proliant Dairy Ingredients	Melissa	Oborny	VP of Finance	IA	
Proliant Dairy Ingredients	Gabriel	Sevilla	Vice President	IA	
Proliant Dairy, Inc.	Mike	Matter	President & CEO	IA	
Proliant Dairy, Inc.	Mark	Peterson	VP Business Development	IA	
Proliant Dairy, Inc.	Dave	Vlasaty	Sales Manager	WI	
ProSpect Analytical Technology, Inc.	George	Hutson		MN	
ProSpect Analytical Technology, Inc.	Zachary	Reddemann		MN	
Pure Dairy	Lisa	Danaher		QLD	AUSTRALIA
Pure Dairy	Adrian	Josephson		VIC	AUSTRALIA
QCS Purchasing, LLC	Ken	Klug	Director Business Development	IL	
QualiTru Sampling Systems	Anne	Bigalke	International Sales	MN	
QualiTru Sampling Systems	Mark	Schwab	President	MN	
Rabobank	Tom	Bailey	Executive Director	NY	
Rabobank	Kevin	Bellamy	Global Head - Dairy	UT	NETHERLANDS
Rabobank	Joseph	Kobel	Vice President	NY	
Rabobank	Mary	Ledman	Global Dairy Strategist	IL	
Rabobank	Brad	Pierce	Executive Director	IL	
RELCO	Jon	Bloch		MN	
RELCO	Loren	Corle		MN	
RELCO	Jim	Larsen		MN	
RELCO	Howard	Rogers		MN	
RELCO	Ron	Wagner		MN	
Rice Dairy LLC	Brian	Rice	Founder/Principal	IL	
Rice Dairy LLC	Pete	Turk	Principal	IL	
Rich Dairy Products, Inc.	Beth	Kurjanowicz	Sales/Logistics	MA	
Rich Dairy Products, Inc.	Fran	Leverone	V.P. of Marketing & Sales	MA	
Rich Dairy Products, Inc.	Jennifer	Petty	Vice President	MA	
Rich Dairy Products, Inc.	James	Rich	Sales/Logistics	MA	
Rich Dairy Products, Inc.	John	Rich III	Vice President of Operations	MA	
Rich Dairy Products, Inc.	John	Rich Jr.	President	MA	
Rich Products	Robert	Schreck	Senior Buyer	NY	
Riskpulse	Jon	Davis	Chief Meteorologist	IL	
Ronald A. Chisholm Limited	Geoff	Chisholm	Trader	ON	CANADA
Ronald A. Chisholm Limited	Myles	Dew	Dairy Manager	ON	CANADA
Ronald A. Chisholm Limited	Neil	Ghosh	Senior Manager	ON	CANADA

Company	Name		Title	ST	Country
Ronald A. Chisholm Limited	Dave	Harar		ON	CANADA
Ronald A. Chisholm Limited	Stephen	Chisholm	Vice President	ON	CANADA
Roosevelt Dairy Trade, Inc.	Larry	Kelley	Senior Market Manager	PA	
Roosevelt Dairy Trade, Inc.	Tom	Roosevelt	President	PA	
Roosevelt Dairy Trade, Inc.	Daniel	Rudershausen	Market Manager	PA	
Roosevelt Dairy Trade, Inc.	Michael	Spano	Senior Market Manager	PA	
S J Global Group Inc.	Lily	Zhang	CEO	CA	
Sachsenmilch Leppersdorf GmbH	Mathias	Hauer	Managing Director	SN	GERMANY
Sachsenmilch Leppersdorf GmbH	Ulrich	Metzger	Senior Project Manager	SN	GERMANY
Sachsenmilch Leppersdorf GmbH	Adam	Newman	Commercial Manager	SN	GERMANY
Saputo Cheese USA Inc.	Terry	Brockman	President & COO	IL	
Saputo Cheese USA Inc.	Patrick	Fish	Vice President US Milk & By-Products	WI	
Saputo Cheese USA Inc.	Michelle	Kieffer	Manager US Milk & By-Products	WI	
Saputo Cheese USA Inc.	Enrique	Pedroza		IL	
Saputo Cheese USA Inc.	Alan	Philibeck	Manager Producers Services	WI	
Saputo Cheese USA Inc.	Benoit	Primeau	Director of International Sales - Ingredients	QC	CANADA
Saputo Cheese USA Inc.	Virginie	Saulnier	Sales Manager - Ingredients	IL	
Saputo Dairy Foods	Derrick	Corey	Director Procurement	TX	
Saputo Dairy Foods	Michael	Minchew	Sourcing & Scheduling Manager	TX	
Saputo Dairy Foods	Steve	Galbraith	Vice President, Procurement	TX	
Saputo Inc.	Tony	Laurenzana	Senior V.P. International Sales	QC	CANADA
Saputo Inc.	Julie	Prud'Homme	Sales Representative - Canada	QC	CANADA
Sargento Foods	Jennifer	Moehring	Demand Planning Coordinator	WI	
Schenck Process Group	Matthew	Craig	Global Sales Director	MO	
Schenck Process Group	Steve	Larson	Sr. Systems Sales Estimator	MO	
Schenck Process Group	Steve	Vollmer	Industry Manager	MO	
Schoeps Ice Cream	Aaron	Gross		WI	
Schoeps Ice Cream	Rob	Nuebauer		WI	
Schoeps Ice Cream	Adam	Prill		WI	
Schreiber Foods, Inc.	Eduardo	Perales	International Sales Manager	GT	MEXICO
Schreiber Foods, Inc.	John	Werner	Vice President Soucing Schreiber US	WI	
Schuman Cheese	Katherin	Mera	Risk Management Analyst	NJ	
Schuman Cheese	Keith	Schuman	Risk Management Analyst	NJ	
SEATAC Packaging	Phil	Chandler		WA	
SEATAC Packaging	Ivy	Nelson		WA	
SEATAC Packaging	Bryan	Williamson		WA	
Second Science	Ron	Belldgrun	CEO	NY	
Select Milk Producers Inc.	Steven	Cooper	President/GM Dairy Manufacturing	MI	
Select Milk Producers Inc.	Cheslie	Reuwer	Marketing Manager	MI	

Company	Name		Title	ST	Country
Simatek A/S	Harry	De Lint	US Sales Representative	CA	
Simatek A/S	Henrik	Jensen	Global Sales Manager		DENMARK
Simatek A/S	Bo	Knudsen	Sales Director		DENMARK
SoftTrace Ltd.	Anthony	Connolly		COR	IRELAND
Spraying Systems Co.	Christine	Pagcatipunan	Product & Application Specialist	IL	
St. Albans Cooperative Creamery	Leon	Berthiaume	CEO	VT	
St. Charles Trading Inc.	Erin	Murphy	Purchasing	IL	
Statco-DSI Process Systems	Juan	Postigo	Business Development Manager	CA	
Stephan & Brady Marketing Communications	Megan	Bykowski-Giesege	Public Relations & Social Media Director	WI	
Suber Global LLC	Thomas	Suber		DC	
SUEZ Water Technologies & Solutions	Ryan	Hertel	Sales Manager	MN	
SUEZ, Sievers Instruments	Dan	Achina		CO	
Swift County RDA	Jennifer	Frost	Executive Director	MN	
Synder Filtration	Carl	Garcia	Technical Sales Manager - Dairy - North America	CA	
Synder Filtration	Isabel	Rushanaedy	Director, Technology & Process Development	CA	
T.C. Jacoby & Company Inc.	Gus	Jacoby	Executive Vice President, Fluid Dairy Group	MO	
T.C. Jacoby & Company Inc.	Jeff	Johnson	Vice President - Powder Sales	MO	
T.C. Jacoby & Company Inc.	Joe	Maixner	Sales Manager, Dry Dairy Ingredients	MO	
T.C. Jacoby & Company Inc.	Yara	Morales	Director of Sales, Mexico & Latin America	MO	
T.C. Jacoby & Company Inc.	Gregory	Scheer	Milk Marketing Manager	MO	
Talmera USA Inc.	Saeid	Shokravi	President	CA	
Tamarack Biotics	Bob	Comstock	CEO	CA	
Tatua Dairy Company	Brent	Armstrong	Business Manager	WKO	NEW ZEALAND
Tatua Dairy Ltd.	Greg	Farrant	Business Manager Specialty	WKO	NEW ZEALAND
Tatua USA	Peter	Cheplick	President	PA	
Tatua USA	Patrick	Kuruc	Director of Sales	PA	
Tedford/Tellico, Inc.	Chris	Connell		TN	
Tedford/Tellico, Inc.	John	Lindley		TN	
Tedford/Tellico, Inc.	Kirt	Ray		TN	
Tedford/Tellico, Inc.	John	Tedford		TN	
Tedford/Tellico, Inc.	Todd	Tiller		TN	
TEMA System	Jeff	Sullivan		OH	
TEMA System	Mike	Vastola	Product Manager	OH	
Teno	Eamonn	Burke		COR	IRELAND
Tetra Pak Filtration Solutions	Aimee	Abrahamson	Account Manager	MN	
Tetra Pak Filtration Solutions	RJ	Twiford	Sales Manager	MN	
Tetra Pak Inc.	Graham	Archer	GM Cheese Evaporation & Drying	MN	
Tetra Pak Inc.	Cristiane	Boxler		MN	
Tetra Pak Inc.	Mark	Collins	Account Manager	MN	

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Tetra Pak Inc.	Blake	Criswell	Category Manager - Powder Ingredients	MN	
Tetra Pak Inc.	Todd	Hutson	Managing Director	MN	
Tetra Pak Inc.	Craig	Linz		MN	
Tetra Pak Inc.	Dan	Seckora	E&D Product & Applications Manager	FL	
Tetra Pak Inc.	Henry	Teunissen	Key Account Manager	MN	
The Hershey Company	Eric	Boyle	Director Dairy Procurement	PA	
The McCully Group	Mike	McCully	President	MI	
The Milkweed, Inc.	Pete	Hardin	Owner/Publisher	WI	
The Milky Whey, Inc.	Dan	Finch	Vice President	MT	
The Milky Whey, Inc.	Curt	Pijanowski	President	MT	
The Myrtle Group	Doug	Newman	Partner	TX	
Tillamook County Creamery Assn.	Steve	Patience	VP Ingredients	OR	
Tillamook County Creamery Assn.	Brittany	Shirley	S&OP Ingredients Manager	OR	
Tim Colbert & Associates	Jennifer	Brown		CA	
Tofco Ag	Jim	Tofilon	President	IL	
Tofco Ag	Jon	Tofilon		IL	
TreeHouse Foods	Isaac	Forstner	Procurement Manager	IL	
U.S. Dairy Export Council	Marc	Beck	Executive Vice President, Strategy & Insights`	VA	
U.S. Dairy Export Council	Annie	Bienvenue	Vice President	VA	
U.S. Dairy Export Council	Alan	Levitt	Vice President, Market Analysis	IL	
U.S. Dairy Export Council	Matt	McKnight	COO	VA	
U.S. Dairy Export Council	Katie	Phelan	Director, Strategic Business Development	VA	
U.S. Dairy Export Council	Tom	Vilsack	President & CEO	VA	
U.S. Dairy Export Council	Ross	Christieson	Sr. Vice President, Market Research & Analysis	VA	
UC Davis	Daniela	Barile	Professor	CA	
UC Davis	Frank	Mitloehner	Professor	CA	
Unilever	Katharina	Jungblut	Procurement Manager - Dairy	NJ	
United Animal Health, Inc.	Rick	Whitham	Sr. Manager - Procurement	IN	
United Dairy Ingredients Group LLC	Wendy	Fok	Business Development	CA	
United Dairymen of Arizona	James	Hrusovszky	V.P. of Business Relations & Development	AZ	
United Dairymen of Arizona	Lisa	Juralewicz	Sales Specialist	AZ	
United Dairymen of Arizona	Keith	Murfield	CEO	AZ	
United Distributors	Jeff	Bulkley		ID	
United International - Retired	Jane	Carlisle		MO	
United International LLC	Tommy	Carlisle, III	CFO	MO	
United International LLC	Tom	Carlisle, Jr.	President	MO	
United International LLC	Kris	Jenkins	Sales/Marketing	MO	
University of Alberta	Francis	Yeh	Professor Emeritus	AB	CANADA
University of Minnesota	Marin	Bozic	Assistant Professor	MN	

Company	Name		Title	ST	Country
USDA - ERS	Jerry	Cessna	Agricultural Economist	DC	
USDA - FAS/Ottawa	Mihai	Lupescu	Agricultural Specialist	ON	CANADA
USDA - FMMA #30	Sue	McLennan		IL	
USDA - FMMA #30	Michelle	Smykowski		IL	
USDA/AMS/Dairy Grading & Standards	William	Francis	Acting Director	DC	
USDA/AMS/Dairy Market News	Janet	Linder	National Supervisor	WI	
USDA/AMS/Dairy Market News	Butch	Speth	Acting Director	WI	
USDA/AMS/Dairy Program	Michael	Bandli	Dairy Market Reporter	WI	
USDA/AMS/Dairy Program	Roger	Cryan	Agricultural Economist	DC	
USDA/AMS/Dairy Program	Darrell	DeMont	Survey Grader	IL	
USDA/AMS/Dairy Program	Eric	Graf	Market Reporter	WI	
USDA/AMS/Dairy Program	Terrance	Jackson	Grading Chief	DC	
USDA/AMS/Dairy Program	Daniel	Johnson	Dairy Market Reporter	WI	
USDA/AMS/Dairy Program	Florence	Kone-Gonzalez	Dairy Market Reporter	WI	
USDA/AMS/Dairy Program	Jessica	Mueller	Dairy Market Reporter	WI	
USDA/AMS/Dairy Program	Angel	Teran	Dairy Market Reporter	WI	
USDA/AMS/Dairy Program	Chris	Thompson	Standardization Branch Chief	DC	
USDA/AMS/Dairy Program	Israel	Weber	Dairy Market Reporter	WI	
Valley Milk, LLC	Patti	Smith	CEO	CA	
Valley Queen Cheese	Joe	Breske		SD	
Valley Queen Cheese	Keith	Gretenhart	Senior Manager - Ingredient Sales	SD	
Valley Queen Cheese	Jason	Mischel		SD	
Valley Queen Cheese	Doug	Wilke	CEO	SD	
VernDale Products, Inc.	Dale	Johnson	President	MI	
VernDale Products, Inc.	Kyle	Tannheimer	Sales Manager	MI	
Vitalus Nutrition Inc.	Cheryl	Reid	Sales & Business Development Manager	ON	CANADA
Vitalus Nutrition Inc.	Philip	Vanderpol	President & CEO	BC	CANADA
Vitalus Nutrition Inc.	Pamela	Ambriz	Director Product Strategy & Development	BC	CANADA
Vitalus Nutrition Inc.	Grant	Phillips	Vice-President, Sales & Marketing	BC	CANADA
Vitusa Dairy Corp.	Julieta	Betancur	International Sales	NJ	
Vitusa Dairy Corp.	Denny	Herzberg	President	NJ	
Volac	Hartwin	Feddersen	Director - Performance & Dairy Ingredients	HRT	UK
Volflex, Inc.	David	Bunch		IL	
Volflex, Inc.	Tim	Schoolman		IL	
Wapsie Valley Creamery	Mark	Nielsen	President	IA	
Wapsie Valley Creamery	Ryan	Nielsen	Exec. Vice President	IA	
WD Logistics, LLC	Drew	Honeycutt	Operations Manager	MO	
Wells Enterprises, Inc.	Dave	Albrecht	Director Strategic Sourcing	IA	
Wells Enterprises, Inc.	Allison	Bader	Associate Sourcing Manager	IA	

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Wells Enterprises, Inc.	Nick	Nicholson	Associate Sourcing Manager	IA
Wells Fargo	Allison	Gelfman	Senior Vice President	MN
Wells Fargo	Rob	Fox	Dairy Sector Manager	IL
Wells Fargo Bank	Jennifer	Braasch	Senior Relationship Manager	WI
Wells Fargo Bank	Ryan	Moffett	Director: Head of Agriculture Risk Management	TX
Wells Fargo Securities	Patrick	Schilling	Commodity Risk Management	TX
Western United Dairymen	Annie	AcMoody	Economist	CA
Westland Milk Products	Jeff	Goodwin	General Manager Sales	CAN NEW ZEALAND
Westland Milk Products	Hamish	Yates	General Manager Marketing & Innovation	CAN NEW ZEALAND
WI Dairy Products Assn.	Brad	Legreid		WI
Wild Cow LLC	Cody	Turner		ID
Wisconsin Cheese Makers Association	John	Umhoefer	Executive Director	WI
Wisconsin Whey Protein	Donald	Adams	Business Development Manager	WI
Wisconsin Whey Protein	Matt	Ricketts	Sales Manager	WI
Wisconsin Whey Protein	Kevin	Thomson	VP Bus Dev & Sales	WI
Wisconsin Whey Protein	K	Kachadurian	President	WI
WLT Distributors Inc.	Sid	Bergsma	Western Sales Manager	MB CANADA
WOW Logistics	Howard	Kamerer	President & CEO	WI
WOW Logistics	Jamie	Wally	VP - Sales	WI